Management Report

History of Economics Society For the period ended May 31, 2022



Prepared by The Charity CFO, LLC

Prepared on June 7, 2022

For management use only

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Statement of Financial Position

This statement is often referred to as the *Balance Sheet*, and it is designed to represent an organization's total assets available to meet its obligations (liabilities) as of a specific point in time. The difference between total assets and total liabilities is referred to as *Net Assets*, or *Equity*.

- Cash increased by \$56,700 from the prior year, while the current year's net loss was \$63,200. The primary driver of this discrepancy is the significant loss in the investment account during the current year, as well as collections on receivables recorded as revenue in the prior fiscal year.
- Prepaid expenses increased by \$4,800. This represents a series of deposits related to future annual conferences and some annual subscriptions which will be expensed over the course of the year.
- The value of investments decreased from the prior year by \$127,600 primarily due to losses in the current year.
- Accounts Payable was \$4,100 at year end.
- Deferred revenue of \$4,500 represents prepaid membership fees which relate to future fiscal years.
- The \$55,000 balance of the Permanently Restricted Net Assets account represents the endowment balance.

Statement of Activities

This statement is often referred to as the Income Statement or Profit and Loss, and it is designed to represent an

organization's accrual-basis revenue and expenses over the course of a specified period. The difference between

total revenue and total expenses is referred to as Net Income, or Earnings.

- Revenue for the fiscal year reflected \$87,400, which is composed of \$65,600 in journal revenue, \$13,700 in conference revenue, and \$8,200 in membership revenue.
- Total operating expenses during the year were \$92,700, primarily due to \$34,000 in professional services, \$17,000 in Grants & Awards, \$17,200 in Operations, and \$20,900 in payroll expenses for the year.
- After accounting for non-operating investment activity there was a net loss of \$63,200 for the year.

Statement of Financial Position

As of May 31, 2022

| | | Tota |
|-----------------------------------|--------------------|-------------------------|
| | As of May 31, 2022 | As of May 31, 2021 (PP) |
| ASSETS | | |
| Current Assets | | |
| Bank Accounts | | |
| Bank of America/Operating | 0 | 7,499 |
| Chase Bank | 47,303 | |
| Paypal | 24,904 | 8,012 |
| Total Bank Accounts | 72,207 | 15,51 |
| Accounts Receivable | | |
| Accounts Receivable | 22,994 | 22,10 |
| Total Accounts Receivable | 22,994 | 22,10 |
| Other Current Assets | | |
| Accrued Interest Revenue | 0 | 10 |
| Prepaid Expenses | 16,460 | 11,690 |
| Total Other Current Assets | 16,460 | 11,80 |
| Total Current Assets | 111,660 | 49,41 |
| Other Assets | | |
| Charles Schwab | 1,052,998 | 1,180,64 |
| Total Other Assets | 1,052,998 | 1,180,64 |
| TOTAL ASSETS | \$1,164,658 | \$1,230,05 |
| LIABILITIES AND EQUITY | | |
| Liabilities | | |
| Current Liabilities | | |
| Accounts Payable | | |
| Accounts Payable | 1,506 | 7,91 |
| Accounts Payable (A/P) - CAD | 2,559 | |
| Total Accounts Payable | 4,065 | 7,91 |
| Other Current Liabilities | | |
| Accrued Payroll | 355 | 25 |
| Deferred Revenue | 4,450 | 2,90 |
| Total Other Current Liabilities | 4,805 | 3,15 |
| Total Current Liabilities | 8,870 | 11,06 |
| Total Liabilities | 8,870 | 11,06 |
| Equity | | , |
| Permanently Restricted Net Assets | 55,000 | 55,00 |
| Unrestricted Net Assets | 1,163,994 | 942,92 |
| Net Income | (63,206) | 221,06 |
| Total Equity | 1,155,788 | 1,218,99 |
| TOTAL LIABILITIES AND EQUITY | \$1,164,658 | \$1,230,05 |

Statement of Activities

June 2021 - May 2022

| | Jun 2021 - May 2022 | Tota Jun 2020 - May 2021 (PY) |
|-----------------------------|----------------------|----------------------------------|
| INCOME | Juli 2021 - May 2022 | Juli 2020 - May 2021 (F f) |
| Conference Revenue | 13,675.00 | 559.55 |
| Journal Revenue | 65,582.00 | 63,224.00 |
| Membership Revenue | 8,170.00 | 4,610.00 |
| Other Miscellaneous Revenue | 5.00 | 4,010.00 |
| Total Income | 87,432.00 | 68,393.55 |
| GROSS PROFIT | 87,432.00 | 68,393.55 |
| EXPENSES | 01,102.00 | |
| Event Expenses | | |
| Other Event Expenses | 119.92 | 199.8 |
| Speaking Fees | | 2,609.40 |
| Venue & Catering | 3,500.00 | _,, |
| Total Event Expenses | 3,619.92 | 2,809.25 |
| Grants & Awards | _, | _, |
| Conference Awards | 1,776.00 | 2,223.00 |
| New Initiatives | 4,648.37 | 21,922.3 |
| Other Initiatives | 10,539.03 | 8,839.5 |
| Total Grants & Awards | 16,963.40 | 32,984.8 |
| Operations | | |
| Bank Fees | 526.72 | 94.90 |
| Credit Card Processing Fees | 1,568.23 | 678.14 |
| Memberships & Subscriptions | 3,318.53 | 3,489.0 |
| Miscellaneous Expenses | 1,825.39 | 0.0 |
| Postage | 127.47 | 136.5 |
| Software Expenses | 2,516.41 | 1,731.82 |
| Supplies | 346.42 | 45.6 ⁻ |
| Travel Expenses | 6,985.05 | 424.08 |
| Total Operations | 17,214.22 | 6,600.1 |
| Payroll Expenses | | |
| Employee Wages | 18,242.48 | 13,639.65 |
| Payroll Processing Fees | 1,381.07 | 1,098.8 |
| Payroll Taxes | 1,319.13 | 1,043.52 |
| Total Payroll Expenses | 20,942.68 | 15,782.0 |
| Professional Services | | |
| Accounting Services | 22,675.00 | 15,460.00 |
| Website Services | 3,865.57 | 918.49 |
| Writer & Editorial Services | 7,417.24 | |
| Total Professional Services | 33,957.81 | 16,378.49 |
| Total Expenses | 92,698.03 | 74,554.77 |
| NET OPERATING INCOME | -5,266.03 | -6,161.22 |

OTHER INCOME

| | | Total |
|--|---------------------|--------------------------|
| | Jun 2021 - May 2022 | Jun 2020 - May 2021 (PY) |
| Interest & Dividend Revenue | 26,473.68 | 20,829.81 |
| Realized Gains/Losses on Investments | 19,750.33 | 15,689.88 |
| Unrealized Gains/Losses on Investments | -103,973.35 | 190,782.19 |
| Total Other Income | -57,749.34 | 227,301.88 |
| OTHER EXPENSES | | |
| Exchange Gain or Loss | 190.64 | 73.33 |
| Total Other Expenses | 190.64 | 73.33 |
| NET OTHER INCOME | -57,939.98 | 227,228.55 |
| NET INCOME | \$ -63,206.01 | \$221,067.33 |

Statement of Activities by Program

June 2021 - May 2022

| | | Developmen | | Conferenc | Minneapolis | Utrecht | Total | Total | |
|-----------------------------|----------------|------------|-------------|-----------|-------------|---------|------------|-------------|--------|
| | Administrative | t | Programming | е | 2022 | 2021 | Conference | Programming | TOTAL |
| INCOME | | | | | | | | | |
| Conference Revenue | | | | | 10,615 | 3,060 | 13,675 | 13,675 | 13,675 |
| Journal Revenue | | | 65,582 | | | | | 65,582 | 65,582 |
| Membership Revenue | | 8,170 | | | | | | | 8,170 |
| Other Miscellaneous Revenue | | 5 | | | | | | | 5 |
| Total Income | 0 | 8,175 | 65,582 | 0 | 10,615 | 3,060 | 13,675 | 79,257 | 87,432 |
| GROSS PROFIT | 0 | 8,175 | 65,582 | 0 | 10,615 | 3,060 | 13,675 | 79,257 | 87,432 |
| EXPENSES | | | | | | | | | |
| Event Expenses | | | | | | | | | 0 |
| Other Event Expenses | | | | | 120 | | 120 | 120 | 120 |
| Venue & Catering | | | | 0 | | 3,500 | 3,500 | 3,500 | 3,500 |
| Total Event Expenses | | | | 0 | 120 | 3,500 | 3,620 | 3,620 | 3,620 |
| Grants & Awards | | | | | | | | | 0 |
| Conference Awards | | | 500 | | | 1,276 | 1,276 | 1,776 | 1,776 |
| New Initiatives | | | 4,648 | | | | | 4,648 | 4,648 |
| Other Initiatives | | | 10,539 | | | | | 10,539 | 10,539 |
| Total Grants & Awards | | | 15,687 | | | 1,276 | 1,276 | 16,963 | 16,963 |
| Operations | | | | | | | | | 0 |
| Bank Fees | 467 | | 60 | | | | | 60 | 527 |
| Credit Card Processing Fees | 1,224 | 344 | | | | | | | 1,568 |
| Memberships & Subscriptions | 110 | | 3,209 | | | | | 3,209 | 3,319 |
| Miscellaneous Expenses | 106 | | | | 1,719 | | 1,719 | 1,719 | 1,825 |
| Postage | 127 | | | | | | | | 127 |
| Software Expenses | 2,516 | | | | | | | | 2,516 |
| Supplies | 346 | | | | | | | | 346 |
| Travel Expenses | 552 | | 1,779 | | | 4,654 | 4,654 | 6,433 | 6,985 |
| Total Operations | 5,450 | 344 | 5,047 | | 1,719 | 4,654 | 6,373 | 11,420 | 17,214 |
| Payroll Expenses | | | | | | | | | 0 |
| Employee Wages | 5,173 | 1,724 | 10,346 | | | 1,000 | 1,000 | 11,346 | 18,242 |
| | | | | | | | | | |

| | | Developmen | | Conferenc | Minneapolis | Utrecht | Total | Total | |
|--|----------------|------------|-------------|-----------|-------------|-------------|------------|-------------|----------------|
| | Administrative | t | Programming | е | 2022 | 2021 | Conference | Programming | TOTAL |
| Payroll Processing Fees | 1,381 | | | | | | | | 1,381 |
| Payroll Taxes | 396 | 132 | 791 | | | | | 791 | 1,319 |
| Total Payroll Expenses | 6,950 | 1,856 | 11,137 | | | 1,000 | 1,000 | 12,137 | 20,943 |
| Professional Services | | | | | | | | | 0 |
| Accounting Services | 22,675 | | | | | | | | 22,675 |
| Website Services | 1,224 | | 2,642 | | | | | 2,642 | 3,866 |
| Writer & Editorial Services | | | 2,000 | | | 5,417 | 5,417 | 7,417 | 7,417 |
| Total Professional Services | 23,899 | | 4,642 | | | 5,417 | 5,417 | 10,059 | 33,958 |
| Total Expenses | 36,298 | 2,200 | 36,513 | 0 | 1,839 | 15,848 | 17,687 | 54,200 | 92,698 |
| NET OPERATING INCOME | (36,298) | 5,975 | 29,069 | 0 | 8,776 | (12,788) | (4,012) | 25,057 | (5,266) |
| OTHER INCOME | | | | | | | | | |
| Interest & Dividend Revenue | 26,474 | | | | | | | | 26,474 |
| Realized Gains/Losses on Investments Unrealized Gains/Losses on | 19,750 | | | | | | | | 19,750 |
| Investments | (103,973) | | | | | | | | (103,973) |
| Total Other Income | (57,749) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (57,749) |
| OTHER EXPENSES | | | | | | | | | |
| Exchange Gain or Loss | 191 | | | | | | | | 191 |
| Total Other Expenses | 191 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 191 |
| NET OTHER INCOME | (57,940) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | (57,940) |
| NET INCOME | \$ (94,238) | \$5,975 | \$29,069 | \$0 | \$8,776 | \$ (12,788) | \$ (4,012) | \$25,057 | \$ (63,206) |